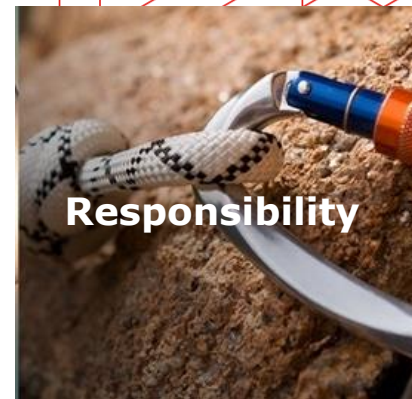
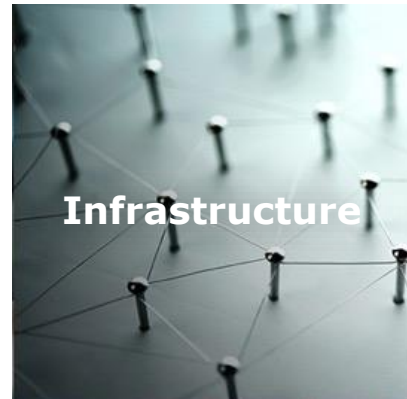




Corporate Presentation 2021

Contents





Company

| A¹ Austria

| A¹ Austria

A1 Telekom Austria Group

- Leading telecommunications provider in the CEE.
- **7 countries**, around **25 million customers**.
- European unit of **América Móvil**, one of the largest wireless services provider in the world.
- **A1 Digital**: digital transformation in the core markets as well as in Germany and Switzerland.
- **A1 Austria** is the largest company within the Group, generating 58% revenues.



25 mn

Customers in 7
core markets

4,55 bn

Total revenues;
financial year
2020

1,58 bn

EDITDA in the
financial year
2020

17.949

Employees as of
year-end 2020

Four strong brands

- Austria's leading communications provider.
- More than **5.1 million** mobile customers and **2 million** fixed access lines.
- Global package of offers **from one source**.



Empowering Digital Life

- From security, to comfort, energy and entertainment: **everything is connected.**
- A1 provides the **basis for digitalisation** in Austria with its networks, smart solutions and products
- The **Internet of Things (IoT)** and **5G campus networks** are steadily increasing in importance.
- Companies value the potential offered by **IT innovations.**
- A1 connects **Austrian companies** with tomorrow's technologies, products and services.

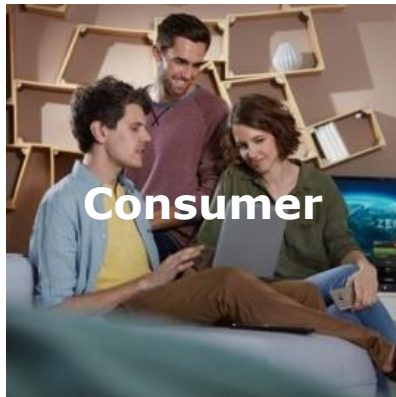




Business Areas

A1 Business Areas

Everything From One Single Source



Consumer

A suitable offer for every household



Combi packages, Internet, TV, mobile phones and telephony



Communication and information on Smartphones, tablets, PCs and TV sets



A1 Xplore TV with up to 230 channels, online video recorder, Internet apps and more than 7,500 films and series in the A1 video library



Smart home: intelligent “thinking” products and services for smart connections between people, things and places



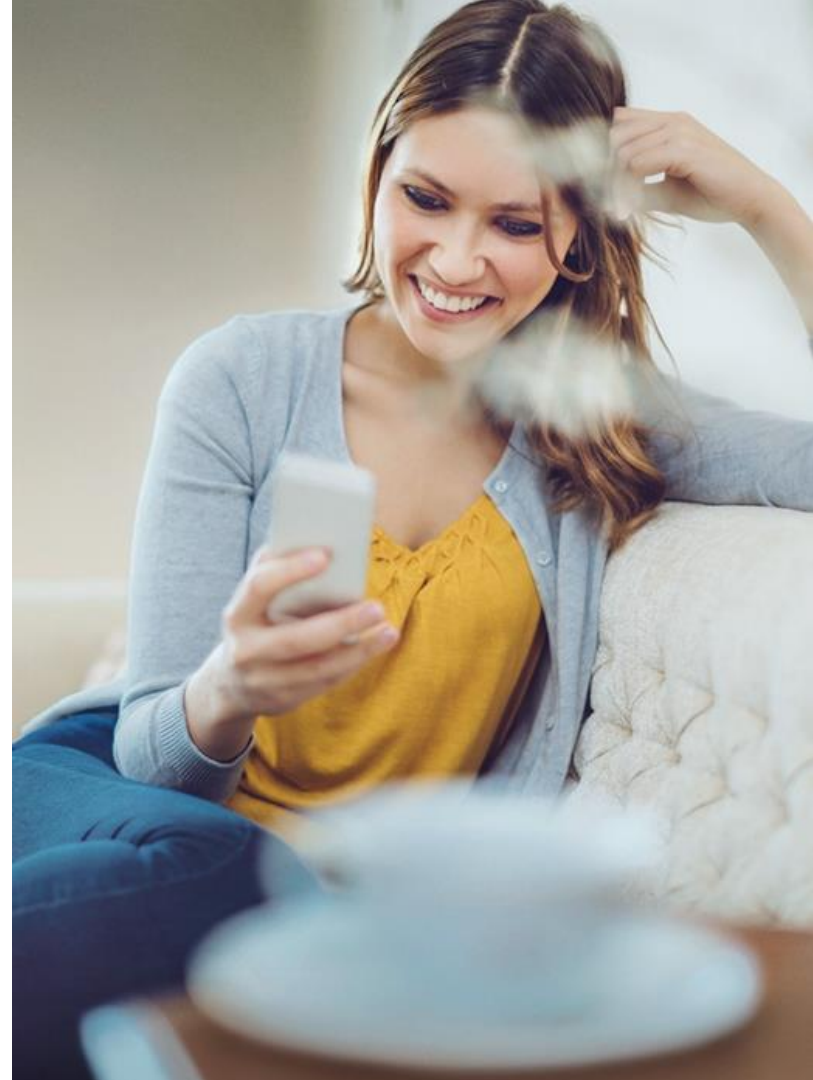
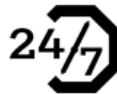
M-Payment Services: A1 Mastercard and payment by mobile phone



Consumer

A1 Customer Service

- **3,000 employees** working at A1 Customer Service handling over **100,000 customer** queries per day
- **Online und Social Media** customer service: My A1 App, A1 Chat, A1 Guru Videos, A1 Blog, A1 Virtual Store and Social Media
- Also **available to customers on site**: in A1 shops, in post offices and with the regional sales team
- **Personal and Online** – 24/7



| A¹ Austria

SME

Offers for Entrepreneurs



working at home

Home Office products offering fixed line, Internet, mobile and a personal cloud at home



working on the go

always in touch with mobile business products



Commercial

high security standards and reliable availability: on the phone, via Internet and e-mail



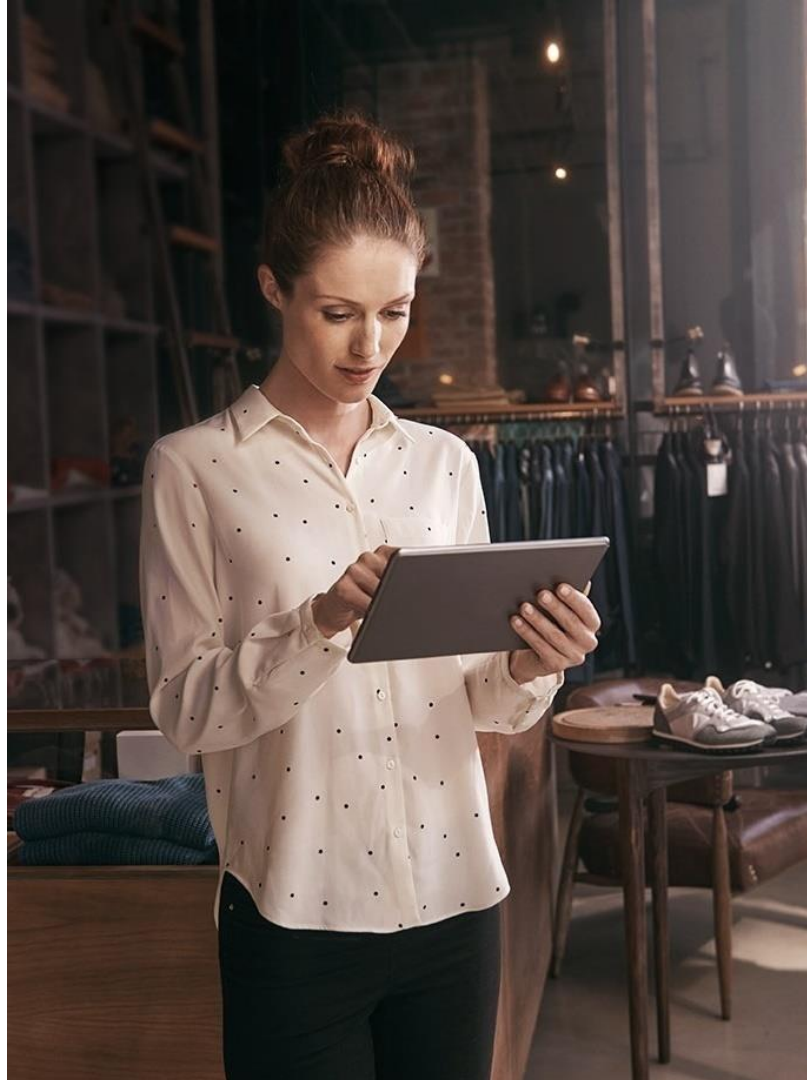
Providers & Pharmacies

Networks and data protection: Healthcare solutions from A1 have simply everything for health



Hotels & Catering

Safe, fast and reliable
A1 services satisfy the highest standards



Enterprise

The right solution for every business



Connection

The ideal connection of all business units allows efficient and cost-saving working



Communication

Communication solutions, intertwining seamlessly.



Business Service

Everything from a single source. A1 experts find the right solution for each problem.



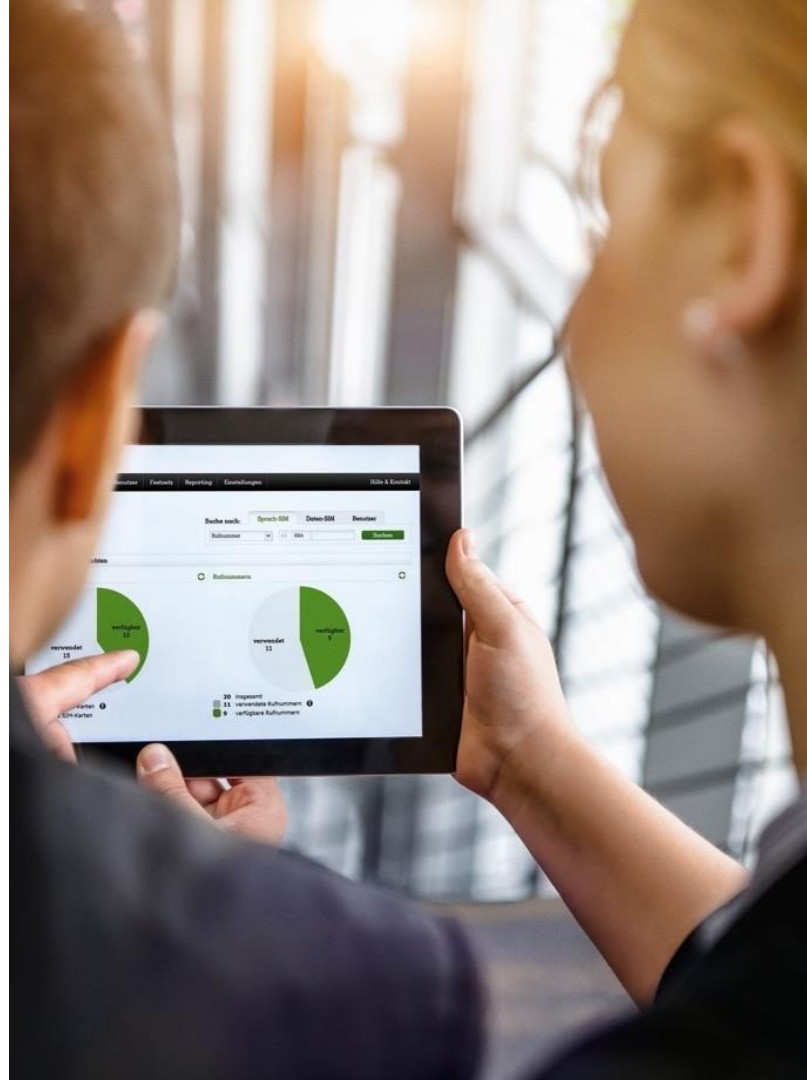
Security

Comprehensive protection for enterprise networks, Server and devices. Also for the premises.



IT-Services

A1 takes care about the whole IT infrastructure.



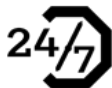
Enterprise

Ready for the digital future



Largest Infrastructure

- 61.000 km of fiber optic network: we connect Austria
- More than 8,300 5G and 4G/LTE base stations
- Largest data center operator with a total floor area of 12,000m²



Comprehensive Service

- 1,000 technicians and experts
- Country-wide technical support for
 - 100,000 data lines and corporate networks
 - 60,000 telephone systems
 - 55,000 desktops
 - 40,000 PIN-pad POS terminals



Highest Level of Security

- 100% of data stored in Austria
- ISO 27001 – highest level of certification in terms of information security



| A¹ Austria

Cloud Services

Scalable, highly available and secure



Always at hand

Remote access to documents and services



Cost-efficient

Low costs for comprehensive solutions



grow future-proof

Technology flexibly customized for company's demands



Data security and data protection

Maximum protection according to European laws and standards



Service around the clock

Tag und Nacht erreichbar



Reliable partner at equal terms

Digitale Services for companies of all sizes

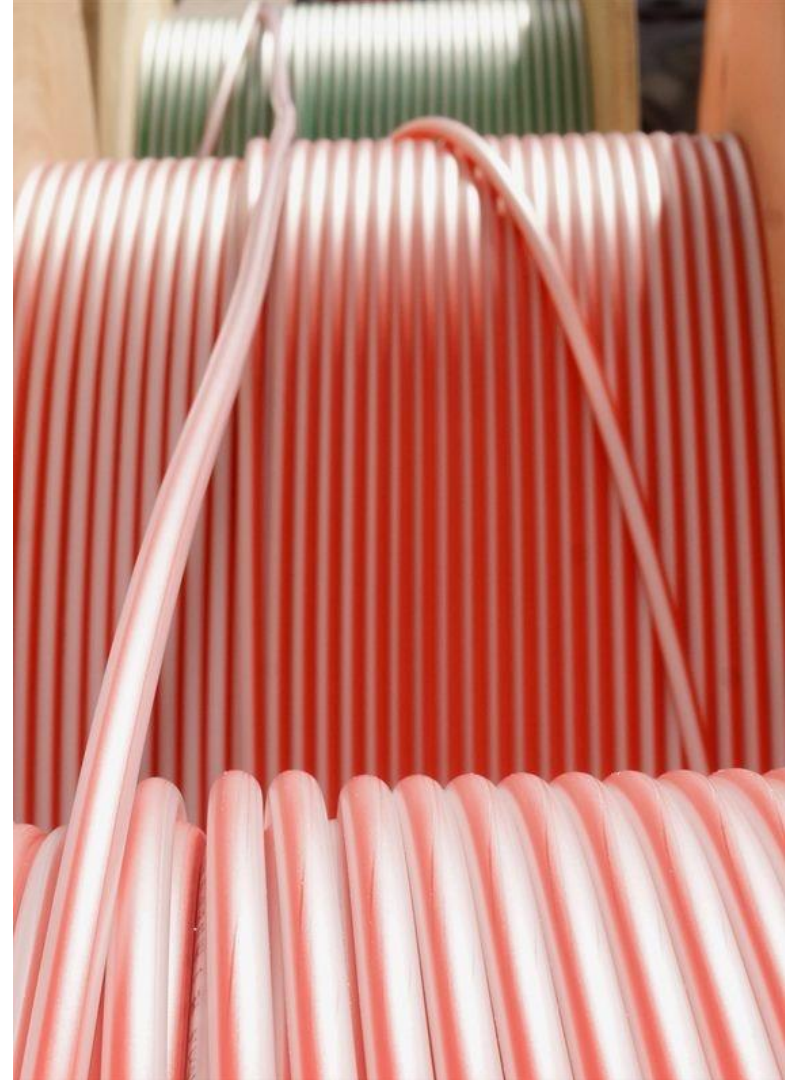




Infrastructure

Broadband in Austria: A1 Fiber Optic Network

- More than **61,000 km** of fiber optic cable in Austria.
- A1 fiber optic network – access point in **95% of all municipalities**.
- A1 highspeed Internet for more than 98% of Austrian households.
- Data transmission up to **300 Mbit/s** for households and cable TV in high resolution quality.
- Intelligent combination of **fixed network, mobile & hybrid**.



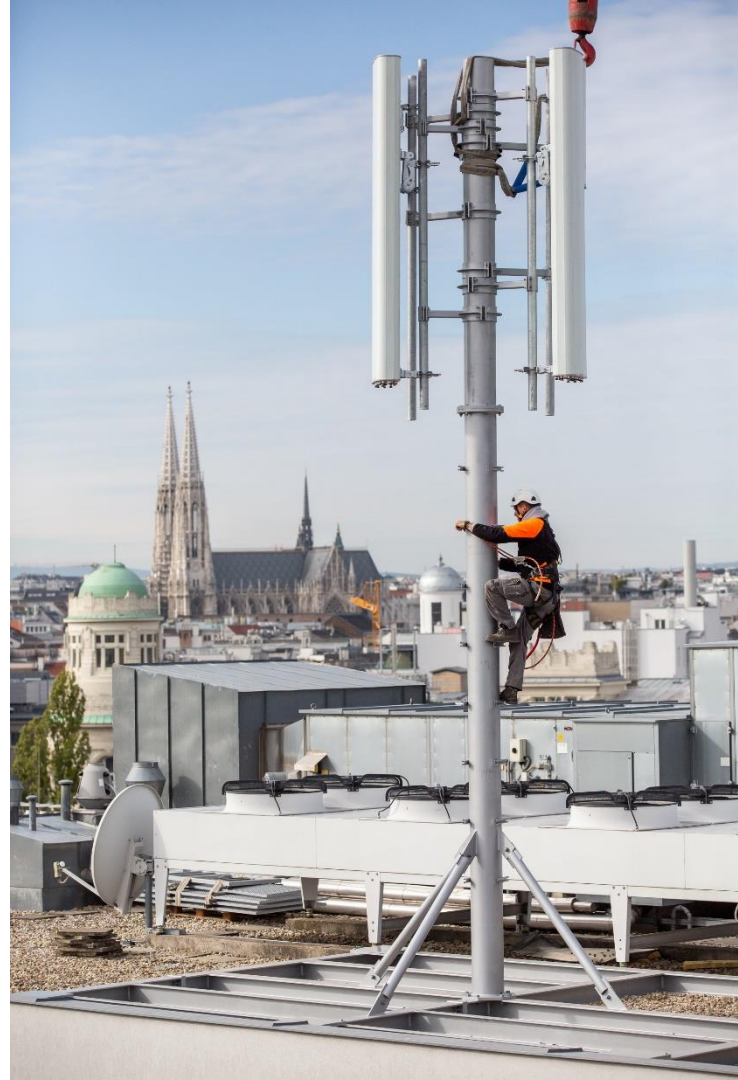
| A1 Austria

Mobile Broadband for more Flexibility

- **A1 5Giganet:** The best combination of the largest fiber optic network and fastest 5G technology.
- **Mobile broadband coverage** across Austria
- **5G** coverage in cities and rural communities
- The most **award-winning** mobile network in Austria



BESTES NETZ
futurezone A1 KURIER



One of the world's largest fiber networks

- Technological and local know-how of Telekom Austria Group and **América Móvil** to leverage synergies
- Joint footprint with **200 Points of Presence (PoP)** within 47 countries
- **Global wholesale presence** of Telekom Austria Group strengthened through additional coverage in the Americas



Joint Footprint with América Móvil



Responsibility

A1 Internet for All

Media Literacy Initiative

- Training initiative across Austria to promote **competent and safe usage** of Internet
- **Free Internet training** for kids, teenagers, adults and seniors
 - 5 permanent locations: Vienna, Linz, Klagenfurt, Salzburg and Graz
 - Tour across 40 communities per year
 - In social institutions like Caritas, Augustin, Ute Bock and many more
- More than **200,000 participants**, 98% recommendation rate



Support for Start-Up Businesses

We Foster Young Entrepreneurs

- With our **A1 Startup Initiative** we support young entrepreneurs
- Provision of a fully-equipped office and technology at **A1 Startup Campus**
- **Business consulting:** from the marketing concept to sales support
- A1 start-up Members:

warrify

youve
LEVEL UP YOUR SKILLS!

UriSalt

MatheHero

eSquirrel
Lernen wird mobil

ITjobsaustria.at

MeetFox

FoxEducation

Ubiq

ready2order

adscanner

whalebone

INVENTUM
DATA INSIGHTS

tiga



Environmental & Climate Protection

A1 runs its network infrastructure 100% CO₂ neutral and thus was able to save more than 67% of CO₂ emissions

- More than **10 years** environmental management (ISO 14001, EMAS, etc.)
- Continuous reduction of energy consume by modern, **environmental friendly solutions**.
- Usage of 100% power from **renewable energy**.




EMAS
Geprüftes
Umweltmanagement
REG. NO. AT-090629







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